

Onion Export Update

May 2022

National exports of onions from January to May 2022 were **25,765** tonnes worth A\$22.84m. The result was 9.8 per cent lower than last year for the same period (Table 1) and 15 per cent higher in value influenced by higher unit values. The Moving Annual Total (MAT) was 46,741 tonnes and fell 2.2 per cent in one month.

| Table 1 : Onion Key Measures | | | | | |
|------------------------------|-------------------------|-------------|--------|--|--|
| EXPORTS | YTD (from Jan) | Chg LY | MAT | | |
| Volume (tonnes) | 25,765 | -9.8% | 46,741 | | |
| Value (M AUD) | 22.84 | 15.0% | 36.4 | | |
| \$ per kg | \$0.89 | 27.5% | \$0.78 | | |
| Source: IHS Global Trade | e Atlas; Fresh Intellia | ence analys | sis | | |

Thailand was the largest market nationally and for Tasmania with 6,696 tonnes recording 5 per cent increase with 68 per cent supplied from Tasmania. Taiwan recorded 205 per cent increase to 5,125 tonnes. Japan was recording a 5-fold increase to 2,800 tonnes. (Table 3)

Europe was 35 per cent lower to 7,704 tonnes, with large falls in most markets except Spain and Italy. (Table 4)

| | January to | May | YTD | | |
|----------------------|------------|--------|------------|----------|-----------|
| Market | 2022 | Chg LY | May | Tasmania | Tas share |
| | Tonnes | % | A\$ per kg | Tonnes | % |
| Thailand | 6,696 | 5% | \$0.65 | 4,570 | 68% |
| Taiwan | 5,125 | 205% | \$1.06 | 104 | 2% |
| Japan | 2,799 | 496% | \$1.19 | 887 | 32% |
| Spain | 1,999 | 35% | \$0.81 | 1,712 | 86% |
| France | 1,422 | -37% | \$0.83 | 1,174 | 83% |
| Netherlands | 1,289 | -56% | \$0.73 | 852 | 66% |
| United Arab Emirates | 1,245 | -31% | \$0.95 | - | 0% |
| Belgium | 842 | -63% | \$0.66 | 790 | 94% |
| Italy | 744 | 12% | \$1.34 | - | 0% |
| United Kingdom | 613 | -2% | \$0.74 | 613 | 100% |
| Hong Kong | 519 | 47% | \$0.91 | 359 | 69% |
| Indonesia | 444 | -51% | \$0.73 | 390 | 88% |
| Singapore | 306 | -78% | \$1.34 | 124 | 41% |
| | | | | | |
| all other | 1,722 | | | 1,185 | 69% |
| | | | | | |
| Total YTD Tonnes | 25,765 | -9.8% | \$0.89 | 12,760 | 50% |
| Total MAT Tonnes | 46,741 | -2.2% | in month | 23,494 | 50% |

Source: IHS Global Trade Atlas; Fresh Intelligence analysis
Ranked by YTD volume
Share of season
Source: IHS Global Trade Atlas; Fresh Intelligence analysis
MAT - Moving Annual total

Tasmania was the largest export state accounting for 50 per cent of the national exports. Western Australia recorded a 237 per cent increase and was the lead supplier to Taiwan.

| Table 2. Onion Exports by State | | | | | |
|---------------------------------|--------|--------|-------|--------|--|
| January to May | | | | | |
| | Tonnes | Chg LY | share | MAT | |
| Tasmania | 12,760 | 12% | 50% | 28,413 | |
| Western Australia | 6,468 | 445% | 25% | 12,804 | |
| South Australia | 5,943 | -2% | 23% | 13,426 | |
| Victoria | 381 | -10% | 1% | 525 | |
| Queensland | 119 | -48% | 0% | 481 | |
| New South Wales | 95 | 64% | 0% | 268 | |
| | | | | | |
| Total | 25,765 | 32.8% | 100% | 55,916 | |

Source: IHS Global Trade Atlas; Fresh Intelligence analysis

| Table 4 : Onion Exports to Europe | | | | |
|-----------------------------------|------------|-------|-----------|------------|
| | January to | May | | |
| EUROPE | 2021 | 2022 | change LY | A\$ per kg |
| Spain | 1,477 | 1,999 | 35% | \$0.81 |
| France | 2,245 | 1,422 | -37% | \$0.83 |
| Netherlands | 2,955 | 1,289 | -56% | \$0.73 |
| Belgium | 2,268 | 842 | -63% | \$0.66 |
| Italy | 664 | 744 | 12% | \$1.34 |
| United Kingdom | 624 | 613 | -2% | \$0.74 |
| Norway | 917 | 401 | -56% | \$0.81 |
| Germany | 559 | 368 | -34% | \$0.78 |
| Slovenia | 26 | 26 | 0% | \$0.94 |
| Ireland | 52 | - | | |
| | | | | |
| EUROPE | 11,787 | 7,704 | -35% | \$0.83 |

On a month to month basis the May exports were 8,120 tonnes compared to 9,125 tonnes last year. Unit values are tracking higher up to 27 per cent higher



Source: ABS 2022 via IHS Global Trade Atlas & ITC Trademap; Fresh Intelligence analysis