

Onion Export Update

November 2021

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National exports of onions from January to November 2021 were **49,419** tonnes worth A\$33.26m. The result was around 25 per cent above last year for the same period (Table 1) and 7 per cent higher in value influenced by lower unit value. The Moving Annual Total (MAT) to November result was 49,890 tonnes and falling 1 per cent since the last month and indicating a minor loss of momentum.

Table 1 : Onion Key Measures					
EXPORTS	YTD (from Jan)	Chg LY	MAT		
Volume (tonnes)	49,419	25%	49,890		
Value (M AUD)	33.26	7%	33.9		
\$ per kg	\$0.67	-13.9%	\$0.68		
Source: IHS Global Trade Atlas; Fresh Intelligence analysis					

Europe remained 15 per cent lower at 11,787 tonnes, with no measurable trade since June, while Asian markets were all higher with some very strong increases e.g., Thailand, Malaysia and Taiwan.

Tasmania was the largest export state accounting for 55 per cent of the national exports followed by South Australia. The lower trade to Europe has impacted on Tasmania the most. South Australia lifted 42 per cent and now accounts for 27 per cent of national exports.

Table 2. Onion By State				
January to November				
	Tonnes	Chg LY	share	MAT
Tasmania	27,077	29%	55%	27,077
South Australia	13,564	42%	27%	13,595
Western Australia	7,500	-5%	15%	7,752
Victoria	557	57%	1%	584
Queensland	505	-5%	1%	648
New South Wales	214	-20%	0%	232
Total	49,419	25%	100%	49,890

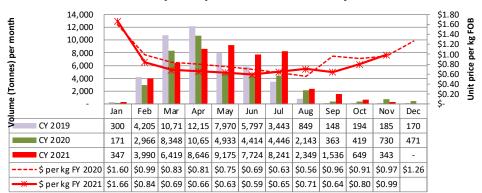
Source: IHS Global Trade Atlas; Fresh Intelligence analysis

On a month to month basis the November exports were 343 tonnes, compared to 730 tonnes last year (Figure 1.)

January to November YTD					
Market	2021	Chg LY	November	MAT	MAT share
	Tonnes	%	A\$ per kg	Tonnes	%
Thailand	13,153	101%	\$0.36	13,206	26.5%
Taiwan	7,882	35%	\$0.33	7,882	15.8%
Malaysia	5,802	85%	\$0.37	5,857	11.7%
Netherlands	2,955	-8%	\$0.66	2,955	5.9%
Singapore	2,599	36%	\$0.58	2,770	5.6%
Belgium	2,268	-31%	\$0.65	2,268	4.5%
France	2,245	-4%	\$0.72	2,245	4.5%
United Arab Emirates	2,157	-28%	\$0.78	2,184	4.4%
Indonesia	2,020	192%	\$0.50	2,020	4.0%
Spain	1,477	49%	\$0.75	1,477	3.0%
Hong Kong	1,148	28%	\$0.51	1,199	2.4%
Norway	917	6%	\$0.70	917	1.8%
Italy	664	-15%	\$1.00	664	1.3%
all other	4,132			4,246	9%
Total YTD Tonnes	49,419	24.8%	\$0.49	49,890	100%
Source: IHS Global Trade Atla	s; Fresh Intelligend	e analysis	LY - Last yea	r	
Ranked by YTD volume			MAT - Movi	ng Annual te	otal
share of season	99.1%	1% YTD - Year to Date			

	January to	November		
EUROPE	2020	2021	change LY	A\$ per kg
Netherlands	3,224	2,955	-8.3%	\$0.66
Belgium	3,275	2,268	-30.7%	\$0.65
France	2,345	2,245	-4.3%	\$0.72
Spain	994	1,477	48.6%	\$0.75
Norway	868	917	5.6%	\$0.70
Italy	783	664	-15.2%	\$1.00
United Kingdom	127	624	391.3%	\$0.67
Germany	2,099	559	-73.4%	\$0.56
Ireland	78	52	-33.3%	\$0.58
Slovenia	74	26	-64.9%	\$0.82
EUROPE	13,867	11,787	-15.0%	\$0.70

Onion Exports per month vs last 2 years



Source: ABS 2021 via IHS Global Trade Atlas & ITC Trademap; Fresh Intelligence analysis