

Onion Export Update

October 2021

National exports of onions from January to October 2021 were **49,164** tonnes worth A\$33.01m. The result was around 27 per cent above last year for the same period (Table 1) and 9 per cent higher in value influenced by lower unit value. The Moving Annual Total (MAT) to October result was 50,365 tonnes and rising 19 per cent since June and indicating a strong momentum particularly influenced by Asian markets.

Table 1 : Onion Key Measures					
EXPORTS		YTD (from Jan)	Chg LY	MAT	
Volume (t	onnes)	49,164	27%	50	
Value (N	1 AUD)	33.01	9%	34.3	
\$ per kg		\$0.67	-13.8%	\$681.31	
Source: IHS Global Trade Atlas: Fresh Intelligence analysis					

Europe remained 15 per cent lower at 11,785 tonnes, with no measurable trade since June, while Asian markets were all higher with some very strong increases e.g., Thailand, Malaysia and Taiwan.

Tasmania was the largest export state accounting for 55 per cent of the national exports followed by South Australia. The lower trade to Europe has impacted on Tasmania the most. South Australia lifted 42 per cent and now accounts for 28 per cent of national exports.

Table 2. Onion By State						
January to October						
	Tonnes	Chg LY	share	MAT		
Tasmania	27,076	29%	55%	27,099		
South Australia	13,556	42%	28%	13,603		
Western Australia	7,402	-1%	15%	8,120		
Victoria	554	66%	1%	602		
Queensland	376	9%	1%	707		
New South Wales	198	-21%	0%	232		
Total	49,164	27%	100%	50,365		
Source: IHS Global Trade Atlas; Fresh Intelligence analysis						

On a month to month basis the October exports were 737 tonnes, compared to 419 tonnes last year (Figure 1.)

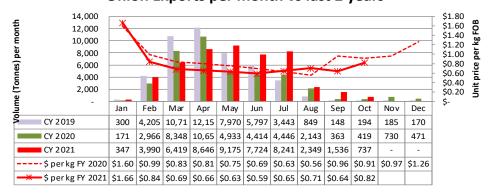
Table 3 : Onion Exports by Market					
	January to	October	YTD		
Market	2021	Chg LY	October	MAT	MAT share
	Tonnes	%	A\$ per kg	Tonnes	%
Thailand	13,043	113%	\$0.36	13,526	26.9%
Taiwan	7,958	37%	\$0.32	7,981	15.8%
Malaysia	5,782	87%	\$0.37	5,871	11.7%
Netherlands	2,955	-8%	\$0.66	2,955	5.9%
United Arab Emirates	2,157	-28%	\$0.78	2,184	4.3%
France	2,245	-4%	\$0.72	2,245	4.5%
Singapore	2,527	41%	\$0.60	2,808	5.6%
Belgium	2,268	-31%	\$0.65	2,268	4.5%
Spain	1,477	49%	\$0.75	1,477	2.9%
Indonesia	2,020	192%	\$0.50	2,020	4.0%
Italy	664	-15%	\$1.00	664	1.3%
Norway	917	6%	\$0.70	917	1.8%
Hong Kong	1,146	33%	\$0.51	1,233	2.4%
all other	4,005			4,216	8%
Total YTD Tonnes	49,164	26.5%	\$0.50	50,365	100%

Source: IHS Global Trade Atlas; Fresh Intelligence analysis
Ranked by YTD volume
share of season 97.6%

LY - Last year MAT - Moving Annual total YTD - Year to Date

	January to	October		
EUROPE	2020	2021	change LY	A\$ per kg
Netherlands	3,224	2,955	-8.3%	\$0.66
France	2,345	2,245	-4.3%	\$0.72
Belgium	3,275	2,268	-30.7%	\$0.65
Spain	994	1,477	48.6%	\$0.75
Italy	783	664	-15.2%	\$1.00
Norway	868	917	5.6%	\$0.70
United Kingdom	127	624	391.3%	\$0.67
Germany	2,099	559	-73.4%	\$0.56
Ireland	78	52	-33.3%	\$0.58
Slovenia	74	26	-64.9%	\$0.82
EUROPE	13,867	11,787	-15.0%	\$0.70

Onion Exports per month vs last 2 years



Source: ABS 2021 via IHS Global Trade Atlas & ITC Trademap; Fresh Intelligence analysis